



Ontario University Registrars' Association

OURA 2017: *Partners in Change*
February 15-17, 2017
Toronto

Approaches to Net Tuition

Martin Hicks & Linda Jonker



Higher Education
Quality Council
of Ontario





“Ontario is the province with the highest fees and will see its tuition and other fees climb from \$8,474 this fall to an estimated \$9,483 in 2017-18”

Tier for Two

Managing the Optics of Provincial Tuition Fee Policies

Canadian Centre for Policy Alternatives
September 2014

“Students in Ontario pay the highest tuition fees compared to the other provinces in Canada”

cfsontario
canadian federation of students

“Undergraduate students in Ontario (\$8,114) paid the highest average tuition fees in 2016/2017.”

Statistics Canada

\$7,539
(StatCan)

- 30% off
- Tax Credits
- OSAP / SAG
- Institutional awards

≈ \$4,000

- HEQCO 2014

“The complexity of actual tuition is a communications disaster for government. In communications, simple wins over complex every time”

- HEQCO 2014





JOBS FOR TODAY AND TOMORROW

2016 ONTARIO BUDGET

Improving Access to Postsecondary Education

The government is transforming student financial assistance to make postsecondary education more accessible and affordable. To help more students qualify for grants and access the student loan system, the government will create a single major upfront grant — the Ontario Student Grant (OSG), starting in the 2017–18 school year. This will be done by redirecting 100 per cent of the funding from the Ontario



JOBS FOR TODAY AND TOMORROW
2016 ONTARIO BUDGET



- create a single major upfront grant — the Ontario Student Grant (OSG), starting in the 2017–18 school year.
- make average tuition free for students with financial need from families with incomes of \$50,000 or lower
- work with universities and colleges to implement net tuition billing by 2018–19.



Approaches to net tuition: an environmental scan

Linda Jonker and Martin Hicks
Higher Education Quality Council of Ontario



Research Questions



Q: Have other jurisdictions implemented **net billing**?
What lessons can be learned?

Q: To what extent has “**prior-prior**” **year income** been used? What are the pros and cons?

What is Net Tuition?

\$7,539

Sticker Price Tuition

- 30% off
- Tax Credits
- OSAP / SAG
- Institutional awards

**Grants &
Institutional Aid**

≈ \$4,000

Net Tuition

Have other jurisdictions implemented net billing?





PittPAY

Selected eBill

Account: **Tuition & Fees**

Account Actions: Select Action

Statement of Account as of 07/23/14

Due Date: 08/17/14
Total Amount Due: \$3,870.00
If you wish to pay in installments select Payment Plan from the PittPAY menu.
Tuition Rate: Pennsylvania Resident
Student ID: [REDACTED]
Campus: PIT

Student eBill notification sent to [REDACTED]@pitt.edu

[Printable Bill](#)

Use this link to view and print a paper bill. Make a screen print of the Current Account Details screen if it reflects the most current account information. Employers and 529 plans will accept the Current Account Details screen print without question.

Statement Details

| Date | Term | Description | Amount |
|----------|-----------|---|-----------------|
| | | Account Balance as of Last Statement | 0.00 |
| 07/18/14 | 2014 Fall | Undergraduate Activity Fee | 80.00 |
| 07/18/14 | 2014 Fall | Security & Transportation Fee | 90.00 |
| 07/18/14 | 2014 Fall | Wellness Fee | 105.00 |
| 07/18/14 | 2014 Fall | Computer/Network Service Fee | 175.00 |
| 07/18/14 | 2014 Fall | UG Tuition A&S PA | 8,436.00 |
| 07/18/14 | 2014 Fall | Admission Tuition Deposit | (200.00) |
| | | Anticipated Aid | |
| | 2014 Fall | Pell Grant | (1,340.00) |
| | 2014 Fall | SEOG | (250.00) |
| | 2014 Fall | Perkins Loan | (1,000.00) |
| | 2014 Fall | Direct Stafford Sub 01 | (2,226.00) |
| | | Total Amount Due | 3,870.00 |

Tuition + Ancillary Fees

(Minus) Grants and Scholarships

Net Tuition



SCHOLARSHIPS



Institutional
Aid \$



University of Pittsburgh
PittPAY

Selected a Bill

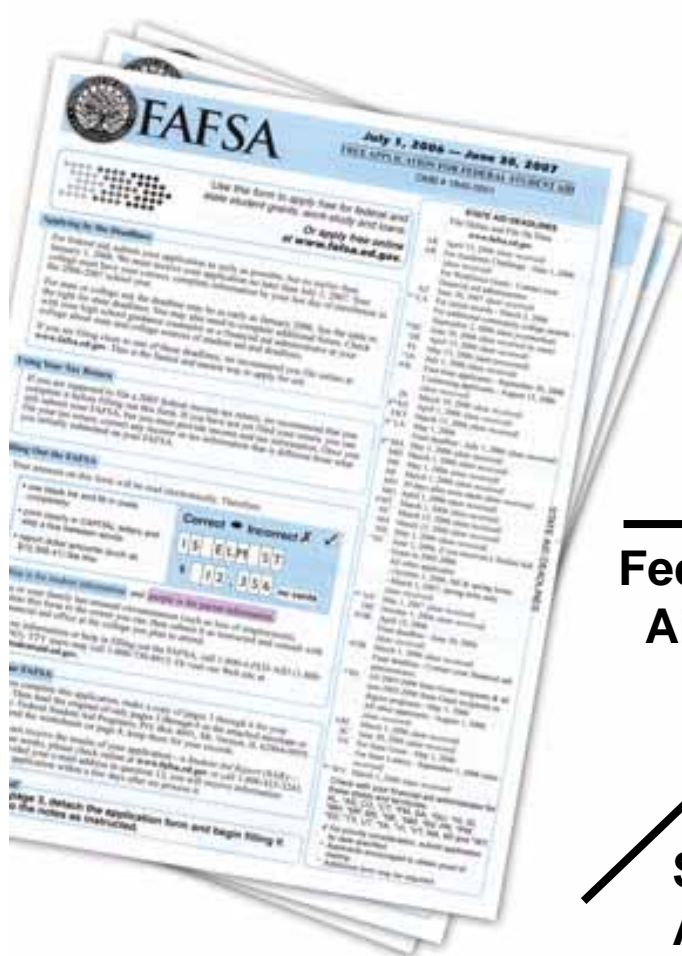
Statement of Account as of 06/19/14

Due Date: 06/19/14
Total Amount Due: \$3,976.00

Billable To: Miscellaneous Expense
Account ID: 001
Payment: 001

Without additional verification used for [masked]

| Payment ID | Date | Description | Amount |
|------------|----------|----------------------------|-----------------|
| 07191314 | 05/14/14 | Undergraduate Tuition Fee | 4,000.00 |
| 07191314 | 05/14/14 | Books & Transportation Fee | 80.00 |
| 07191314 | 05/14/14 | Student Fee | 200.00 |
| 07191314 | 05/14/14 | Departmental Service Fee | 210.00 |
| 07191314 | 05/14/14 | US Postage-MSU Fee | 8,430.00 |
| 07191314 | 05/14/14 | Addressed Tuition Expense | 1,000.00 |
| | | With Special Aid | |
| 07191314 | 05/14/14 | MSU Grant | 1,000.00 |
| 07191314 | 05/14/14 | MSU Fee | 1,000.00 |
| 07191314 | 05/14/14 | Student Loan | 11,000.00 |
| 07191314 | 05/14/14 | Direct Student Sub ID | 13,000.00 |
| | | Total Amount Due | 3,976.00 |



Federal
Aid \$

State
Aid \$



Financial Aid Shopping Sheet Template

Costs

Grants and Scholarships

Net Cost

Loan Options

MM / DD / YYYY

University of the United States (UUS)
Student Name, Identifier

[Download](#)

Costs in the 2015-16 year

| | | |
|-------------------------------------|----------|---------------------|
| Estimated Cost of Attendance | | \$X,XXX / yr |
| Tuition and fees _____ | \$ X,XXX | |
| Housing and meals _____ | X,XXX | |
| Books and supplies _____ | X,XXX | |
| Transportation _____ | X,XXX | |
| Other education costs _____ | X,XXX | |

Grants and scholarships to pay for college

| | | |
|--|----------|---------------------|
| Total Grants and Scholarships ("Gift" Aid; no repayment needed) | | \$X,XXX / yr |
| Grants and scholarships from your school _____ | \$ X,XXX | |
| Federal Pell Grant _____ | X,XXX | |
| Grants from your state _____ | X,XXX | |
| Other scholarships you can use _____ | X,XXX | |

What will you pay for college

| | |
|---|---------------------|
| Net Costs | \$X,XXX / yr |
| <small>(Cost of attendance minus total grants and scholarships)</small> | |

Options to pay net costs

Work options

Work-Study (Federal, state, or institutional) _____ \$ X,XXX

Loan Options*

| | |
|--|----------|
| Federal Perkins Loan _____ | \$ X,XXX |
| Federal Direct Subsidized Loan _____ | X,XXX |
| Federal Direct Unsubsidized Loan _____ | X,XXX |

*Recommended amounts shown here. You may be eligible for a different amount. Contact your financial aid office.

Other options

| | | |
|--|---|---------------------|
| Family Contribution | | \$X,XXX / yr |
| <small>(As calculated by the institution using information reported on the FAFSA or to your institution.)</small> | | |
| <ul style="list-style-type: none"> • Payment plan offered by the institution • Parent or Graduate PLUS Loans • American Opportunity Tax Credit* | <ul style="list-style-type: none"> • Military and/or National Service benefits • Non-Federal private education loan | |
| <small>*Parents or students may qualify to receive up to \$2,500 by claiming the American Opportunity Tax Credit on their tax return during the following calendar year.</small> | | |

Graduation Rate

Percentage of full-time students who graduate within 6 years

XX.X%

Low
Medium
High

Loan Default Rate

Percentage of borrowers entering repayment and defaulting on their loan

X.X%

This institution

X.X%

National

Median Borrowing

Students who borrow at UUS typically take out \$X,XXX in Federal loans for their undergraduate study. The Federal loan payment over 10 years for this amount is approximately \$X,XXX per month. Your borrowing may be different.

[Repaying your loans](#)

To learn about loan repayment choices and work out your Federal Loan monthly payment, go to:

<http://studentaid.ed.gov/repay-loans/understand/plans>

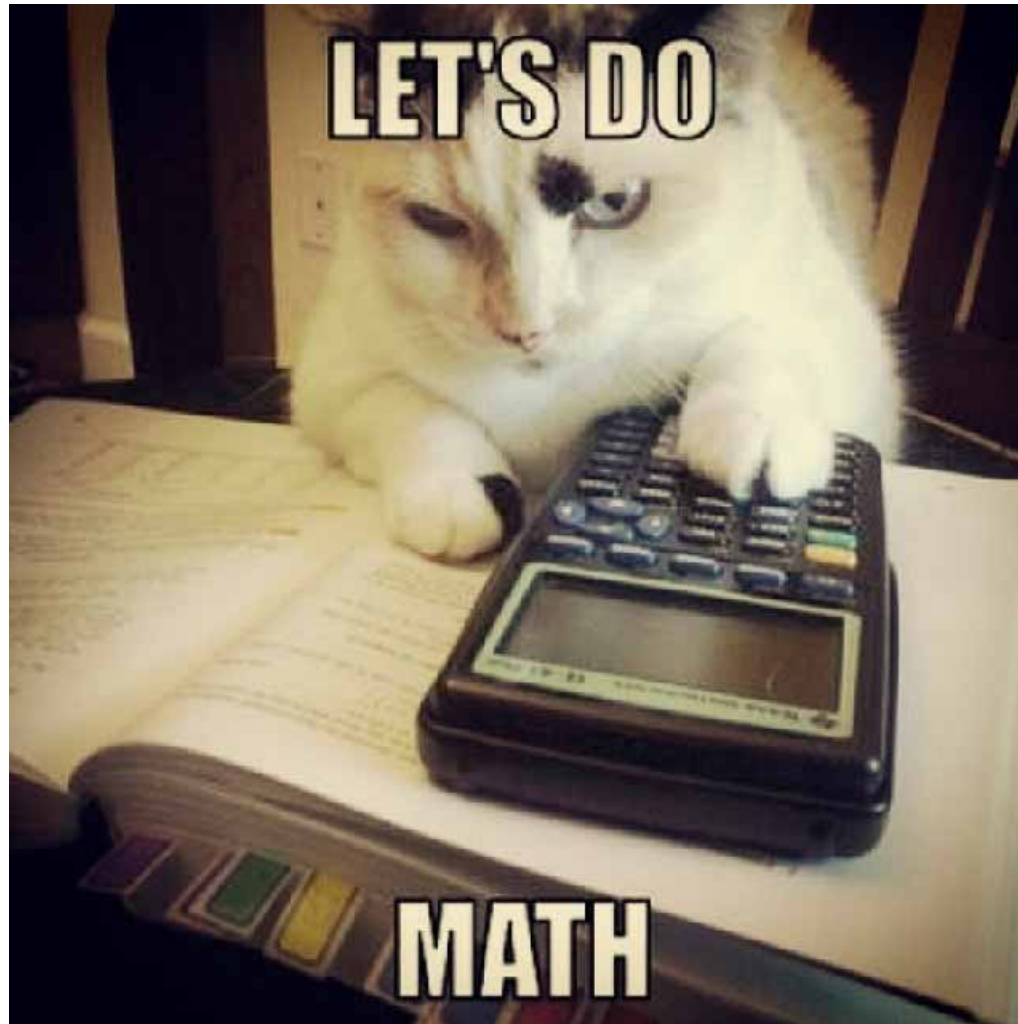
For more information and next steps:

University of the United States (UUS) Financial Aid Office

123 Main Street
Anytown, ST 12345
Telephone: (123) 456-7890
E-mail: financialaid@uus.edu

Performance Indicators

Net Price Calculator



NET PRICE CALCULATOR

Some Preliminary Questions

Are you a student or parent? *(required)*

What is the student's date of birth? *(required)* / /

What is the student's current grade level? *(required)*

What is the student's intended college start date? *(required)*

Does the student plan to live on campus, off campus, or at home?

On Campus
 Off Campus
 At Home






My Estimated Net Price for Academic Year 2016-17 is \$ 10,342

PRINT
summary 

How did we calculate your net price? Your net price is the cost of attendance (estimated below) minus grants and scholarships (money you do not have to pay back) that you may receive.


Costs

Estimated Cost of Attendance

| | |
|---|------------------|
| Tuition & Fees  | \$ 48,598 |
| Room & Board  | \$ 10,872 |
| Books & Supplies  | \$ 1,048 |
| Transportation  | \$ 0 |
| Personal Expenses  | \$ 2,400 |
| Estimated Total Cost of Attendance | \$ 62,918 |

Estimated Grant/Gift Aid

| | |
|---------------------------------------|------------------|
| Estimated Federal Pell Grant | \$ 4,165 |
| U-M Institutional Grant | \$ 33,408 |
| U-M Institutional Scholarship | \$ 15,003 |
| Estimated Total Grant/Gift Aid | \$ 52,576 |

ESTIMATED NET PRICE  \$ 10,342

Estimated Self Help

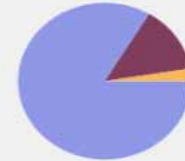
| | |
|----------------------------------|-----------------|
| Student Loan | \$ 5,702 |
| Student Work | \$ 3,000 |
| Estimated Total Self Help | \$ 8,702 |

ESTIMATED REMAINING COST  \$ 1,640

Grants and Scholarships

Net Cost

Loan Options



■ Grant Aid ■ Self Help ■ Remaining Cost

This chart shows the estimated share of money available to you from grant aid (money that is not repaid), self-help (money that you earn or borrow) and your remaining cost. Your remaining cost is the difference between your cost of attendance and these two sources of funds.

NOTE:

The estimate provided on this net price calculator does not represent a final determination, or actual award, of financial assistance. The price of attendance and financial aid availability may change. This estimate is not binding on the U.S. Secretary of Education, the University of Michigan or the state of Michigan.

Students must complete the **Free Application for Federal Aid (FAFSA)** in order to be eligible for, and receive, an actual financial aid award that includes federal grants, loans or work-study assistance. Entering U-M undergraduate students also fill out the **College Board CSS Financial Aid PROFILE** to be considered for University grants.

For more information on applying for financial aid at the University of Michigan, please visit [www.umich.edu/financialaid](#).

College Scorecard

University of North Carolina at Chapel Hill

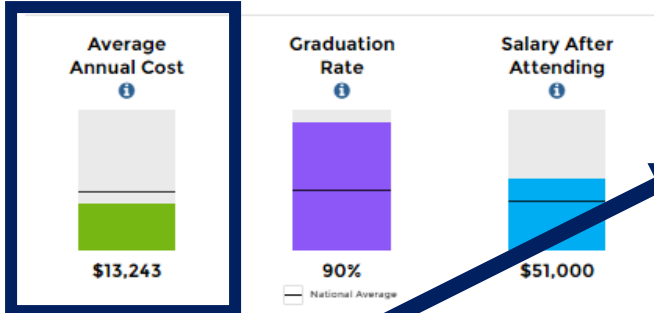
Chapel Hill, NC
17,908 undergraduate students
unc.edu



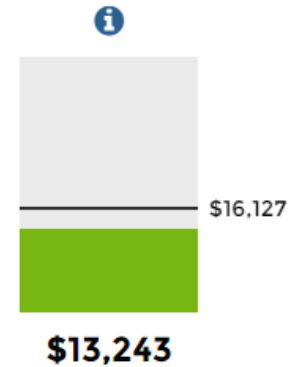
SHARE THIS SCHOOL



Costs



Average Annual Cost



✓ ABOUT AVERAGE

National Average

CALCULATE YOUR PERSONAL NET PRICE

By Family Income

Depending on the federal, state, or institutional grant aid available, students in your income bracket may pay more or less than the overall average costs.

| FAMILY INCOME | AVERAGE COST |
|--------------------|--------------|
| \$0-\$30,000 | \$4,431 |
| \$30,001-\$48,000 | \$7,915 |
| \$48,001-\$75,000 | \$12,080 |
| \$75,001-\$110,000 | \$19,562 |
| \$110,001+ | \$22,728 |

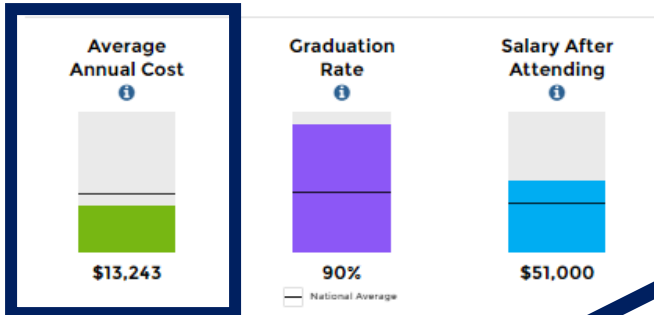
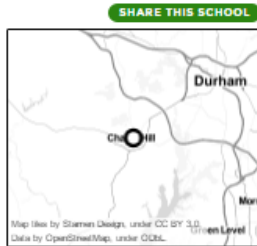
Link to net price calculator

- Costs (+)
- Financial Aid & Debt (+)
- Graduation & Retention (+)
- Earnings After School (+)
- Student Body (+)
- SAT/ACT Scores (+)
- Academic Programs (+)

College Scorecard

University of North Carolina at Chapel Hill

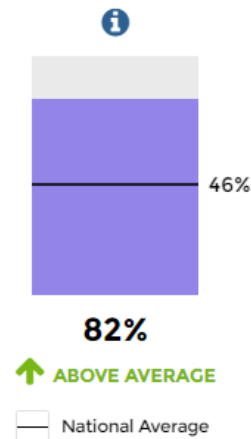
Chapel Hill, NC
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unc.edu



- Costs
- Financial Aid & Debt
- Graduation & Retention
- Earnings After School
- Student Body
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- Academic Programs

Financial Aid & Debt

Students Paying Down Their Debt



Get Help Paying for College

Submit a free application for Federal Student Aid. You may be eligible to receive federal grants or loans.

[START MY APPLICATION](#)

Students Receiving Federal Loans

32%

At some schools where few students borrow federal loans, the typical undergraduate may leave school with \$0 in debt.

Typical Total Debt

\$16,149

For undergraduate borrowers who complete college

Typical Monthly Loan Payment

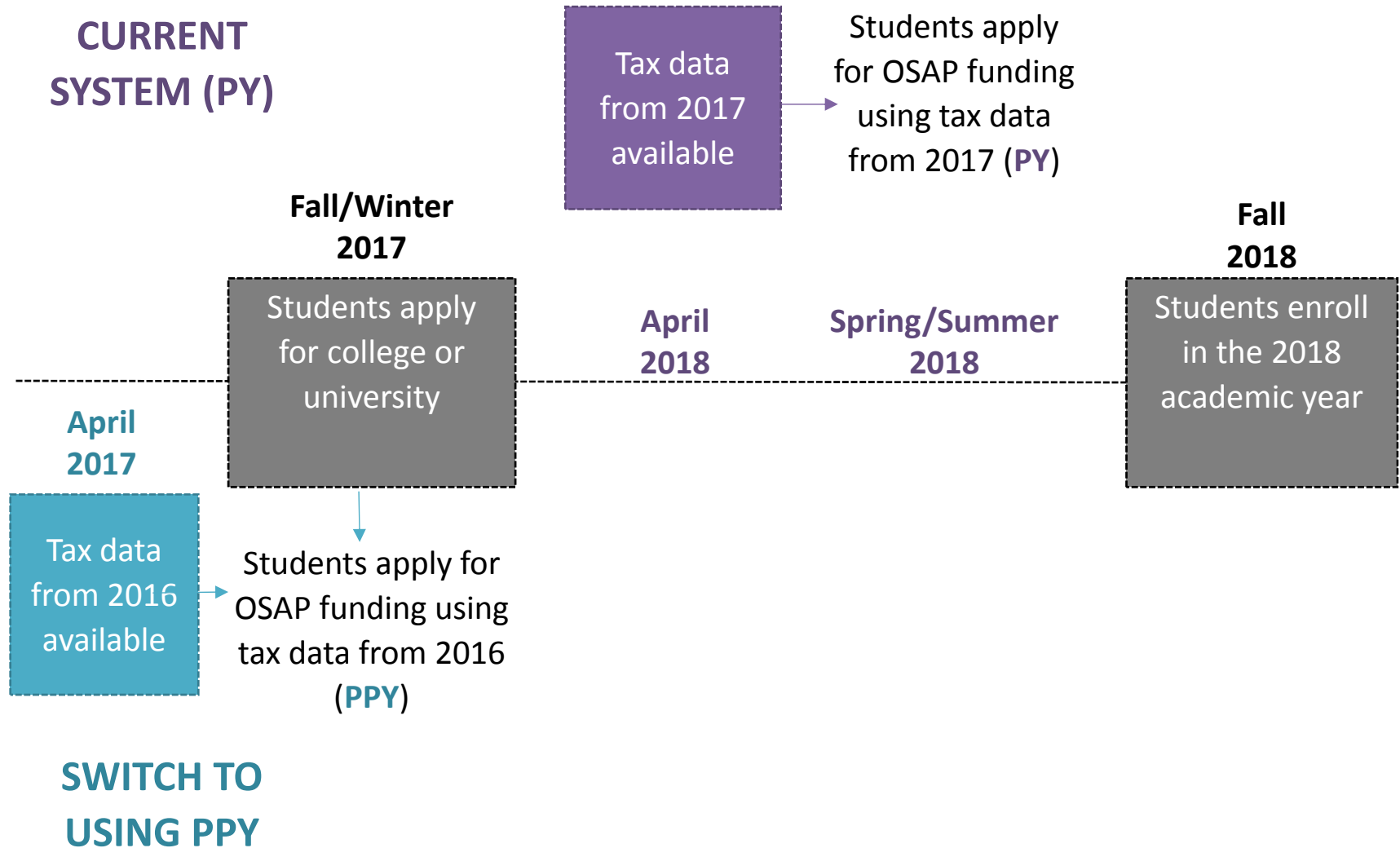
\$166/mo

FAFSA Application

Lessons for Ontario

- Integration of data and cooperation between government, institutions and students is crucial
- The sooner Ontario can provide students with information about the actual cost of attending PSE the better
- Opportunity to integrate key performance indicators within the new OSAP / institutional application process

What is “Prior-Prior” Year Income?



Other Jurisdictions & PPY



Pros

Earlier information

Simpler application

Less burden on institutions

Encourage additional students to apply for financial aid and enroll in college

Cons

Not as accurate

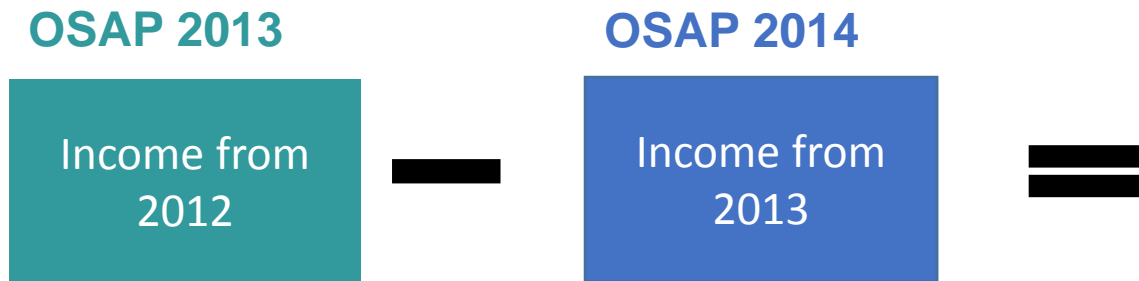
Could increase administrative burden on institutions

Institutions may need to finalize tuition fees sooner

Colleges might pressure students to make acceptance decisions sooner



Ontario



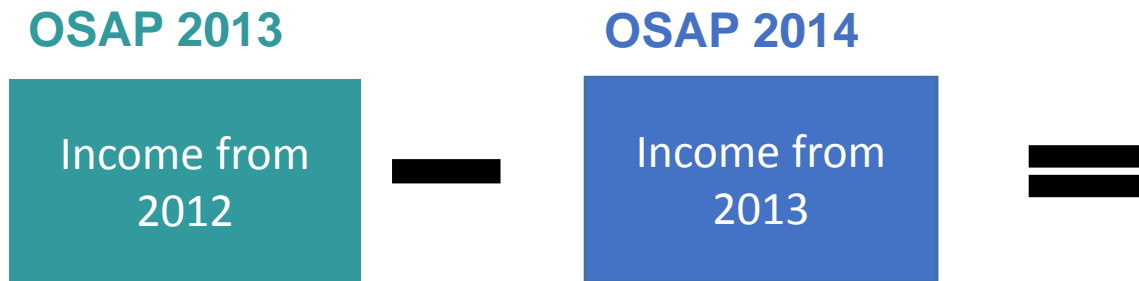
Parental income changed by **10% or more** for:

48% of all dependent students

64% of dependent students with parental income under \$40,000

33% of dependent students with parental income above \$100,000

Ontario



Student income changed by **10% or more** for:

92% of all students

Spousal income changed by **10% or more** for:

69% of married students



Higher Education
Quality Council
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An agency of the Government of Ontario

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— WHEN NON-TRADITIONAL IS THE NEW NORMAL —



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